



# Case Study: Site and Field Services

**Client:** Site and Field Services

**Industry sector:** Engineering

“ I am excited about the possibilities to develop and grow the company at a time when North Sea oil and gas market is starting to see good levels of investment after many years of downturn. My hopes are to grow the business by securing contracts with oil and gas majors and blue-chip offshore construction contractors as well as developing new and innovative products for the industry. ”

**John Thompson**  
Managing Director

Site and Field Services is an engineering company which specialises in supply of services and components to the Oil and Gas and heavy engineering industries in the UK and overseas, employing 45 people at its Northumberland base.

Managing director at SAFS, John Thompson, has been with the company since October 2018, while Mark Berry has been working as a consultant to the business.

## How we helped

The MBO was supported by MHA Tait Walker Corporate Finance throughout with forecasting, financial negotiations and project management.

We advised the MBO team on the purchase of Site and Field Services. The MBO team, John Thompson and Mark Berry, bought the company from retiring director Peter Tighe.

## Scope of the engagement

- Identified business strategy and drafted financial forecasts to secure funding
- Introduced HSBC to fund the deal
- Project management and lead advisory to deal completion

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